

Achieve Brown County

Balance Sheet

As of November 30, 2021

	TOTAL
ASSETS	
Current Assets	
Bank Accounts	
100 Checking	79,374.37
110 Pledges Receivable at GGBCF	116,000.00
115 Donor Advised Fund at GGBCF	0.00
130 Agency Fund at GGBCF	263,912.26
Total Bank Accounts	\$459,286.63
Accounts Receivable	
Accounts Receivable (A/R)	7,293.24
Total Accounts Receivable	\$7,293.24
Other Current Assets	
125 Prepaid Expenses	0.00
135 Due to/(from) Chamber	0.00
Uncategorized Asset	64.00
Total Other Current Assets	\$64.00
Total Current Assets	\$466,643.87
Fixed Assets	
140 Fixed Assets	
141 Computers	3,558.46
142 Video Production	0.00
149 Depreciation	-2,690.32
Total 140 Fixed Assets	868.14
Total Fixed Assets	\$868.14
TOTAL ASSETS	\$467,512.01

	TOTAL
LIABILITIES AND EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	
200 Accounts Payable (A/P)	0.00
Total Accounts Payable	\$0.00
Credit Cards	
210 Credit Card x4758	0.00
Total Credit Cards	\$0.00
Other Current Liabilities	
250 Payroll Taxes Payable	-75.55
256 401(K) Withheld	0.00
Total 250 Payroll Taxes Payable	-75.55
260 Accrued Vacation	16,443.00
Total Other Current Liabilities	\$16,367.45
Total Current Liabilities	\$16,367.45
Long-Term Liabilities	
280 PPP loan	0.00
Total Long-Term Liabilities	\$0.00
Total Liabilities	\$16,367.45
Equity	
320 Retained Earnings	404,716.46
Opening Balance Equity	0.00
Net Income	46,428.10
Total Equity	\$451,144.56
TOTAL LIABILITIES AND EQUITY	\$467,512.01

Achieve Brown County

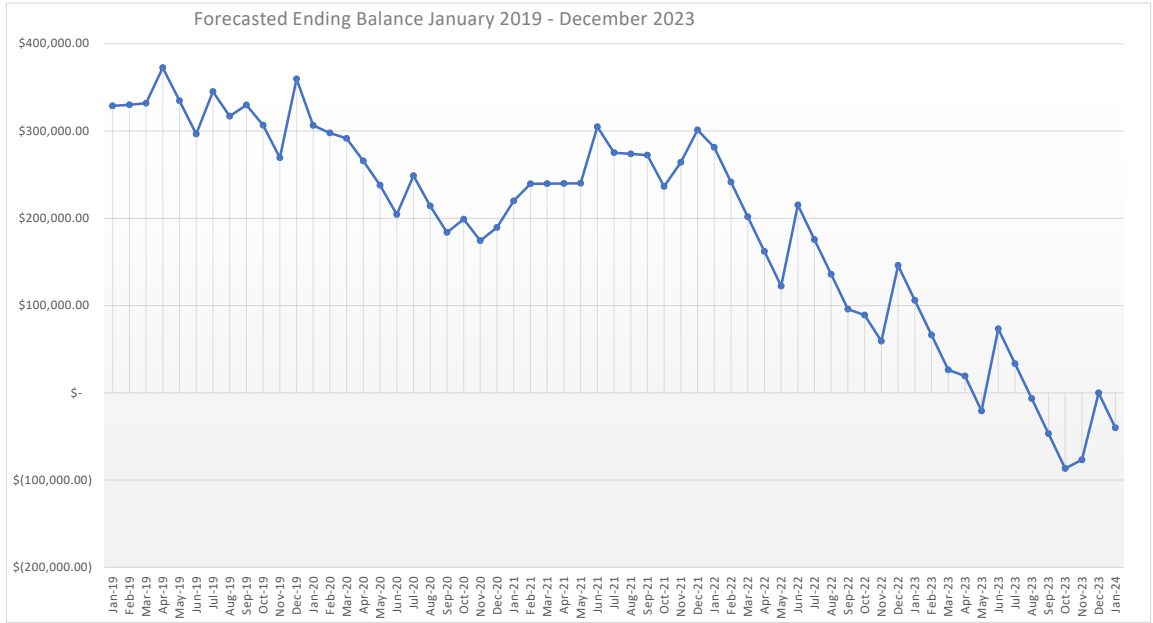
Profit and Loss

January - November, 2021

	TOTAL
Income	
410 Contributions	455,550.00
Total Income	\$455,550.00
GROSS PROFIT	\$455,550.00
Expenses	
500 Administrative	
510 Salaries & Wages	213,694.86
510-1 Vista labor	10,227.20
Total 510 Salaries & Wages	223,922.06
530 Employee Benefits	0.00
530-1 Health Insurance	36,580.49
530-2 Dental insurance	2,767.90
530-3 Vision	-522.06
530-4 HSA Health Savings Account	-615.52
530-5 Life/STD	1,659.84
Total 530 Employee Benefits	39,870.65
540 Payroll Taxes	17,083.17
550 Training & Education	293.47
550-3 Communication Dpt	198.00
Total 550 Training & Education	491.47
Total 500 Administrative	281,367.35
600 Operations Expense	
615 Insurance	
615-1 Business Insurance	1,913.00
615-2 Worker's Comp Insurance	678.60
Total 615 Insurance	2,591.60
620 Postage	88.12
645 Dues & Software Subscriptions	4,505.05
650 Office Supplies & Software	252.76
652 BNGP office grant	4,575.00
652-1 Legal & Professional Fees	659.00
Total 652 BNGP office grant	5,234.00
660 Meetings	1,473.55
Total 600 Operations Expense	14,145.08

	TOTAL
700 Overhead Expense	
715 Admin Fees	
715-1 Bank Fees	485.00
715-2 GGBCF Fund Fees	1,746.54
715-3 Paycor Admin Fees	1,710.30
715-4 Health Savings Account/TASC	385.00
Total 715 Admin Fees	4,326.84
730 Taxes and Licenses	34.94
735 Telephone	3,125.76
735-1 Internet	876.00
Total 735 Telephone	4,001.76
770 Rent & Lease	5,000.00
780 Miscellaneous Expense	15,277.75
Total 700 Overhead Expense	28,641.29
800 Professional Fees	
830 IT Support	2,113.75
840 Advertising & Marketing	21,929.60
850 Research & Data	23,343.10
850-1 Klos Energy	34,440.00
Total 850 Research & Data	57,783.10
860 Legal & Accounting Services	3,348.75
Total 800 Professional Fees	85,175.20
Bellin	-617.50
Total Expenses	\$408,711.42
NET OPERATING INCOME	\$46,838.58
Other Income	
920 Unrealzd Gain(Loss)-Beneficial Interest	-2,604.18
925 Realized Gain/Loss	305.12
930 Earnings	1,888.58
Total Other Income	\$ -410.48
NET OTHER INCOME	\$ -410.48
NET INCOME	\$46,428.10

	Agency Fund Ending Balance
Jan-19	\$ 328,793.47
Feb-19	\$ 330,007.08
Mar-19	\$ 331,917.94
Apr-19	\$ 372,598.66
May-19	\$ 334,730.12
Jun-19	\$ 296,650.69
Jul-19	\$ 345,217.57
Aug-19	\$ 317,026.45
Sep-19	\$ 329,877.38
Oct-19	\$ 306,614.24
Nov-19	\$ 269,331.44
Dec-19	\$ 359,698.85
Jan-20	\$ 306,518.78
Feb-20	\$ 297,827.34
Mar-20	\$ 291,431.85
Apr-20	\$ 265,618.04
May-20	\$ 237,858.70
Jun-20	\$ 204,391.82
Jul-20	\$ 248,792.70
Aug-20	\$ 214,176.20
Sep-20	\$ 183,918.04
Oct-20	\$ 198,927.03
Nov-20	\$ 174,444.46
Dec-20	\$ 189,569.28
Jan-21	\$ 219,997.20
Feb-21	\$ 239,529.91
Mar-21	\$ 239,632.86
Apr-21	\$ 239,992.43
May-21	\$ 240,153.61
Jun-21	\$ 304,908.61
Jul-21	\$ 275,196.87
Aug-21	\$ 273,838.25
Sep-21	\$ 272,454.53
Oct-21	\$ 236,412.26
Nov-21	\$ 264,167.59
Dec-21	\$ 301,119.56
Jan-22	\$ 281,297.48
Feb-22	\$ 241,601.28
Mar-22	\$ 201,862.21
Apr-22	\$ 162,080.22
May-22	\$ 122,255.26
Jun-22	\$ 215,387.30
Jul-22	\$ 175,619.92
Aug-22	\$ 135,809.59
Sep-22	\$ 95,956.26
Oct-22	\$ 89,059.90
Nov-22	\$ 59,156.08
Dec-22	\$ 145,886.64
Jan-23	\$ 106,064.56
Feb-23	\$ 66,179.11
Mar-23	\$ 26,250.58
Apr-23	\$ 19,278.93
May-23	\$ (20,700.25)
Jun-23	\$ 73,277.40
Jul-23	\$ 33,356.54
Aug-23	\$ (6,607.44)
Sep-23	\$ (46,614.57)
Oct-23	\$ (86,664.92)
Nov-23	\$ (76,758.52)
Dec-23	\$ (174.75)
Jan-24	\$ (39,996.83)



Investor	2014 Campaign	2018 Campaign	2021 Campaign	Still Available as of 8/2021?	TOTAL	Notes
Associated Bank	100,000	33,000	100,000		233,000	
Aurora BayCare		20,000	100,000		120,000	Meeting pending with Jeff Bard in September 2021
Bellin Health	100,000	100,000	100,000		300,000	
BMO Harris		30,000	10,000	20,000	40,000	Early 2022 and 2023 asks (\$10K each)
Brown County United Way	150,000	90,000	82,500		322,500	Ongoing funding for EBDM/CIS Manager Role; confirmation meeting scheduled for 9/1/21
Cornerstone Foundation	100,000	100,000		100,000	200,000	Early 2022 ask
Festival Foods	100,000	20,000			120,000	
GGBCF/Basic Needs Giving Partnership	200,000	250,000	300,000		750,000	
Green Bay Packaging/Kress Foundation	100,000	100,000	100,000		300,000	
Green Bay Packers	250,000	150,000	150,000		550,000	
Hendrickson Foundation		50,000		50,000	50,000	Need to send a letter requesting funds to Cort Condon
Humana	100,000	0			100,000	
Kuehne Family Foundation		30,000			30,000	
Pomps Tire		55,000			55,000	
Prevea/SHS		20,000	100,000		120,000	
Schmidt Family G4 Fund/US Venture		5,000		50,000	5,000	Late 2021 ask
Schreiber	120,000	122,750	60,000		302,750	Grant submitted; notification pending, likely by 2nd week of September 2021
StriveTogether		148,000	155,000	155,000	303,000	Late 2021 ask
Tim and Maryanne Weyenberg Fund		30,000			30,000	
Wells Fargo Foundation		5,000	10,000		15,000	
Wisconsin Partnership			40,000		40,000	
Wisconsin Public Service Foundation	100,000	50,000			150,000	
	\$1,420,000	\$1,408,750	\$1,307,500	\$375,000	\$4,136,250	

Thrivant
Boldt

per email from Mary Messina - asked that we check back in Q1 2022. email in Leah's outlook grants folder
meet with Tom Boldt 10/26/21